

Message Text

LIMITED OFFICIAL USE

PAGE 01 KUALA 03761 240433Z

12

ACTION OPIC-12

INFO OCT-01 EA-11 ADP-00 EB-11 AID-20 COME-00 /055 W

----- 039080

R 240419Z AUG 73

FM AMEMBASSY KUALA LUMPUR

TO SECSTATE WASHDC 5056

INFO AMEMBASSY SINGAPORE

LIMITED OFFICIAL USE KUALA LUMPUR 3761

FOR OPIC

E.O. 11652: N/A

TAGS: EFIN, MY

SUBJECT: UNITED CENTRIFUGAL PUMPS (UCP)

1. CULMAN OPIC REP MET WITH HO BENG HUAT, ASST SEC, REVENUE DIV, MOF SINGAPORE AUG 21 TO DISCUSS TAX EXEMPTION ON OPIC DIF LOANS. AFTER DESCRIPTION OPIC FINANCING PROGRAMS AND RATIONALE FOR TAX EXEMPTION, HO NOT OPTIMISTIC OFR TAX EXEMPTION BECAUSE OPIC INTEREST RATES COMMERCIAL NOT CONCESSIONAL. IN VIEW LACK OF FIRM FINANCIAL PLAN INCLUDING TERMS FOR UCP PROJECT, MOF WAS NOT PRESSED FOR DEFINITIVE ANSWER.

2. ON AUG 22 CULMAN MET WITH NG KEE CHOE, OPERATIONS MANAGER, METAL PRODUCTS/SERVICES, DEVELOPMENT BANK OF SINGAPORE (DBS) WHO WAS FAMILIAR WITH UCP PROJECT. CULMAN EXPLAINED UCP PROBLEMS WITH PROPOSED TAX INCENTIVES IN VIEW LONG UCP TRAINING PERIOD AS EXPLAINED TO CULMAN BY BOOTH OF UCP IN SAN FRANCISCO. NG KEE CHOE APPEARED UNDERSTANDING AND SAID HE WOULD DISCUSS MATTER WITH NG POCK TOO OF ECONOMIC DEVELOPMENT BOARD. DISCUSSIONS CONTINUED ON POSSIBILITY JOINT DBS/OPIC FINANCING FOR PROJECT. DBS AND OPIC TERMS OF 9-10 PERCENT FOR STRAIGHT
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 KUALA 03761 240433Z

DEBT AND 7-8 PERCENT FOR CONVERTS COMPARABLE AND

CULMAN ADVISED DBS OPIC ANTICIPATED THAT
TERMS, LOAN AGREEMENT, ETC COULD BE WORKED OUT TO BE
COMPATIBLE IF NOT IDENTICAL. NG RECOGNIZED THAT
SIZE OF PROJECT DID NOT REQUIRE JOINT FINANCING,
BUT THAT PROJECT WAS OPPORTUNITY FOR INSTITUTIONS
TO BEGIN WORKING TOGETHER.

3. MEETING CLOSED WITH NG KEE CHOE SAYING HE
WOULD SPEAK NG POCK TOO ON TAX INCENTIVES AND MOF
ON OPIC TAX EXEMPTION BUT SAID HE COULD ONLY
ADVISE NOT EFFECT OUTCOME. CULMAN AGREED TO MEET
WITH NG KEE CHOE ON SEP 3 PRIOR TO SEEING UCP
IN SF SEP 10. REQUEST OPIC SET UP MEETING AS
EARLY AS POSSIBLE SEP 10 WITH JOHN FALL SO
CULMAN CAN GET 1200 PLANE TO DC.
LYDMAN

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 AUG 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: hilburpw
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973KUALA03761
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: KUALA LUMPUR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730817/aaaaammg.tel
Line Count: 77
Locator: TEXT ON-LINE
Office: ACTION OPIC
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: hilburpw
Review Comment: n/a
Review Content Flags:
Review Date: 28 NOV 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28-Nov-2001 by martinml>; APPROVED <21-Dec-2001 by hilburpw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: UNITED CENTRIFUGAL PUMPS (UCP)
TAGS: EFIN, MY
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005